A Year for Pharmacists to Shine

American Pharmacists Association
2008 Annual Report

2008

★

American Pharmacists Association
Improving medication use. Advancing patient care.
## APhA Statement of Financial Position (Unaudited)\(^a\)

### Year Ended December 31, 2008 and 2007

<table>
<thead>
<tr>
<th>Assets</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$4,143,718</td>
<td>$3,166,882</td>
</tr>
<tr>
<td>Accounts and other receivables, net</td>
<td>$3,193,847</td>
<td>$3,710,815</td>
</tr>
<tr>
<td>Due from affiliates</td>
<td>$3,255,513</td>
<td>$2,946,939</td>
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<tr>
<td>Prepaid expenses</td>
<td>$963,359</td>
<td>$514,895</td>
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<tr>
<td>Investments</td>
<td>$7,924,365</td>
<td>$10,233,065</td>
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<tr>
<td>Restricted investments</td>
<td>$501,737</td>
<td>$150,000</td>
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<tr>
<td>Deferred debt expense</td>
<td>$2,767,091</td>
<td>$2,946,939</td>
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<tr>
<td>Land, building, and equipment, net</td>
<td>$75,100,473</td>
<td>$32,446,841</td>
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<tr>
<td>Total assets</td>
<td>$99,655,827</td>
<td>$58,665,702</td>
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<table>
<thead>
<tr>
<th>Liabilities</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$5,603,243</td>
<td>$3,251,580</td>
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<tr>
<td>Accrued payroll and related liabilities</td>
<td>$1,331,771</td>
<td>$1,085,059</td>
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<tr>
<td>Construction note payable</td>
<td>$71,654,924</td>
<td>$31,672,902</td>
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<tr>
<td>Deferred dues and subscriptions</td>
<td>$2,996,494</td>
<td>$3,174,056</td>
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<tr>
<td>Deferred grants</td>
<td>$1,161,103</td>
<td>$1,349,206</td>
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<tr>
<td>Interest rate swap and cap</td>
<td>$1,793,858</td>
<td>$919,953</td>
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<tr>
<td>Deferred compensation and Section 457 plan</td>
<td>$950,813</td>
<td>$1,230,209</td>
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<td>Accrued pension liability</td>
<td>$1,118,375</td>
<td>$306,073</td>
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<td>Total liabilities</td>
<td>$87,924,500</td>
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<table>
<thead>
<tr>
<th>Net assets</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$10,823,104</td>
<td>$13,328,067</td>
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<tr>
<td>Temporarily restricted</td>
<td>$893,223</td>
<td>$876,752</td>
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<tr>
<td>Permanently restricted</td>
<td>$15,000</td>
<td>$15,000</td>
</tr>
<tr>
<td>Total net assets</td>
<td>$11,731,327</td>
<td>$14,219,819</td>
</tr>
</tbody>
</table>

| Total liabilities and net assets | $99,655,827 | $58,665,702 |

\(^a\)Excludes operations of the Political Action Committee.

## APhA Statement of Activities (Unaudited)\(^a\)

### Year Ended December 31, 2008 and 2007

<table>
<thead>
<tr>
<th>Revenues</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dues and subscriptions</td>
<td>$4,818,515</td>
<td>$4,754,015</td>
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<tr>
<td>Publications</td>
<td>$4,040,532</td>
<td>$3,940,235</td>
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<tr>
<td>Advertising</td>
<td>$1,867,929</td>
<td>$1,886,163</td>
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<td>Meetings and educational programs</td>
<td>$7,820,708</td>
<td>$6,206,780</td>
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<tr>
<td>Grants and contributions</td>
<td>$11,498,173</td>
<td>$12,103,904</td>
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<tr>
<td>Investment income, net of nonoperating investment income</td>
<td>$553,057</td>
<td>$679,670</td>
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<tr>
<td>Royalties</td>
<td>$757,610</td>
<td>$551,642</td>
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<tr>
<td>Other</td>
<td>$2,870,614</td>
<td>$3,161,258</td>
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<tr>
<td>Total revenues</td>
<td>$34,045,138</td>
<td>$33,733,667</td>
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</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and related costs</td>
<td>$11,420,833</td>
<td>$10,289,047</td>
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<tr>
<td>Professional fees and honoraria</td>
<td>$6,260,063</td>
<td>$6,284,148</td>
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<tr>
<td>Travel and meetings</td>
<td>$3,103,714</td>
<td>$2,924,503</td>
</tr>
<tr>
<td>Publications and editorial costs</td>
<td>$1,901,947</td>
<td>$2,286,281</td>
</tr>
<tr>
<td>Printing</td>
<td>$2,165,127</td>
<td>$2,183,370</td>
</tr>
<tr>
<td>Postage, shipping and handling</td>
<td>$1,689,555</td>
<td>$1,785,443</td>
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<tr>
<td>Office supplies and subscriptions</td>
<td>$714,232</td>
<td>$670,992</td>
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<tr>
<td>Telephone</td>
<td>$193,687</td>
<td>$152,244</td>
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<tr>
<td>Equipment rental, repair and maintenance</td>
<td>$943,989</td>
<td>$837,661</td>
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<tr>
<td>Occupancy costs</td>
<td>$1,724,207</td>
<td>$1,702,214</td>
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<tr>
<td>Depreciation and amortization</td>
<td>$433,654</td>
<td>$433,764</td>
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<tr>
<td>Contributions and dues</td>
<td>$347,615</td>
<td>$532,913</td>
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<tr>
<td>Other</td>
<td>$796,691</td>
<td>$1,149,130</td>
</tr>
<tr>
<td>Total expenses</td>
<td>$31,695,314</td>
<td>$31,261,691</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Changes in net assets - operations</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonoperating investment loss after allocation to operations</td>
<td>$(2,957,653)</td>
<td>$(31,394)</td>
</tr>
<tr>
<td>Decrease in minimum pension liability</td>
<td>$(1,006,758)</td>
<td>$(5,839)</td>
</tr>
<tr>
<td>Unrealized loss on interest rate swap and cap</td>
<td>$(873,905)</td>
<td>$(919,953)</td>
</tr>
<tr>
<td>Total changes in net assets - operations</td>
<td>$(2,349,824)</td>
<td>$2,471,976</td>
</tr>
</tbody>
</table>

| Net assets, beginning of year | $14,219,819 | $12,705,029 |

| Net assets, end of year | $11,731,327 | $14,219,819 |

\(^a\)Excludes operations of the Political Action Committee.
The light of pharmacists is shining brighter and brighter. Almost daily, I read about an instance in which a pharmacist’s intervention saved a patient’s life, improved a patient’s clinical status, or reduced costs to the health care system as a whole.

As the profession of pharmacy increasingly rises in public prominence, APhA serves its members through high-quality leadership in all aspects of pharmacy practice to advance the care that pharmacists provide. APhA’s Board of Trustees and volunteer leadership play crucial roles in many APhA endeavors, and deserve the profession’s thanks for their commitment of time and energy. Their leadership and support are essential to APhA’s ability to implement programs and initiatives that benefit patient care.

In 2009, APhA will be returning to our historic home on the National Mall. Our prominent location and commitment to environmental stewardship in the redesign of the building are symbolic of the leadership and importance of pharmacists to patients’ health. Looking forward, pharmacists and APhA are poised to positively affect the health care reform process with our impressive knowledge base, excellent advocacy, and strong networks for communicating within and outside the profession.

Pharmacy has changed dramatically during my 20 years as CEO of this remarkable Association. As I prepare to pass the reins of this organization to Tom Menighan, it is rewarding to reflect on the transformations that have taken place during my years here. I am overcome with great pride in the new health care roles developed by stellar pharmacists and the vibrant, strong, professional organization we represent today. Pharmacy is embarking on a new chapter of patient-centered pharmacy practice, and it is you, the pharmacists working to improve patient care, whom we aim to serve. Your patients are waiting, so keep up the good work and know that APhA will be here to support you every step of the way!

Sincerely,

John A. Gans, PharmD
Executive Vice President and Chief Executive Officer
American Pharmacists Association

APhA in 2008: Helping the Stars of Pharmacy Shine

APhA Is Your Gateway to Providing Patient Care Services

Our Association is dedicated to helping all pharmacists improve medication use and advance patient care. It is our goal to mainstream the provision of patient care services, such as medication therapy management (MTM) services, by pharmacists under financially viable business models.

Many of APhA’s activities in 2008 catalyzed demand for pharmacist-provided patient care services. Pharmacists across the nation moved forward to expand and mature the patient care services they provide, ranging from immunizations to comprehensive disease management programs, often with support from APhA. APhA’s efforts to champion patient care services were diverse and widespread.

**In 2008, APhA Continued Initiatives to Facilitate Widespread Adoption of MTM Services.** Selected initiatives include:

- **Publication of the first annual APhA MTM Digest.** This report, accompanied by two scientific publications of survey findings, continues APhA’s commitment to be a leader in gauging and reporting the MTM environment to stakeholders.

The APhA MTM Digest revealed substantial variability in the services provided, and served as a basis for APhA’s ongoing efforts to establish a standardized model for service delivery. This seminal report also examined the value of MTM to pharmacists, payers, and patients, and helped to define remaining challenges to implementation of services.

- **Release of MTM in Pharmacy Practice: Core Elements of an MTM Service Model, Version 2.0.** This updated document expanded on the previous version to support broad adoption of a consistent model for MTM service delivery across diverse practice settings. Key changes in the new version include an increased focus on pharmacy practice and a greater emphasis on patient health care transitions, physician collaboration, and patient empowerment.

APhA has continued to play a leadership role within PQA—a pharmacy quality alliance. APhA-APPM and APhA-APRS members and APhA staff actively participate on PQA’s Steering Committee and workgroups. In 2008, new quality measure concepts were developed, including several for MTM services and medication reconciliation. These measures will be further refined and tested in 2009. PQA is also conducting demonstration projects using a starter set of measures, including adherence measures, to test quality report cards with pharmacists in practice.

APhA was a sponsoring organization of the Joint Commission Resources program, Medication Safety Symposium: Teaming Up for Medication Management and Systems Improvement. During the symposium, participants examined key issues that impact safe and efficient use of medications and explored strategies to enhance patient care, such as medication reconciliation and continuity-of-care efforts by pharmacists.

APhA Members-Only MTM Tools

- Marketing presentation for MTM services.
- MTM performance evaluation tool that provides a framework for assessing pharmacists’ patient care activities.
- MTM Superbill—a form used to communicate to the patient, pharmacy staff, and health plans the types of services that have been provided to the patient at the point of care.
- MTM e-Community for networking with fellow MTM providers.
The core elements model represents a joint initiative with the National Association of Chain Drug Stores (NACDS) Foundation and is now supported by eight other national pharmacy organizations.

While the five core elements of an MTM service remain unchanged, the service model was enhanced to foster more patient involvement in the process, cultivate collaboration with other members of the health care team, and promote continuity of care across multiple practice settings. In addition, the patient medication record and medication-related action plan templates were updated with guidance from a health literacy expert to ensure a more patient-friendly format.

Conducting an invitational MTM stakeholder conference—Mapping the Route to MTM Documentation & Billing Standardization and Interoperability Within the Health Care System. The conference brought together more than 60 thought leaders from diverse roles, including national pharmacy associations, health information technology (IT) organizations, health plans, government agencies including the Centers for Medicare & Medicaid Services (CMS), providers of MTM services, quality organizations, and MTM vendors/software companies.

The need for such a conference was identified by APhA-APPM leaders and members during efforts to define the issue and spearhead policy adoption by the 2008 APhA House of Delegates.

Maya Thompson, PharmD, BCPS
You can find out how Maya Thompson is a star to the Tohono O’odham Nation, a Native American tribe in southern Arizona, by logging in to pharmacist.com and reading her story in the February 2008 issue of Pharmacy Today.

This meeting has helped pharmacy become an integral part of the discussion regarding the development of electronic health records, and has provided health IT vendors with more education about pharmacy’s needs.

Emphasis on MTM education at the 2008 Annual Meeting. Various aspects of MTM were addressed in the Annual Meeting’s core session, “Enhancing Your MTM Services,” which was attended by nearly 700 participants, and in several other sessions.

Implementation of APhA-APPM projects to support MTM. A performance evaluation tool for pharmacists who provide MTM services was created to help assess pharmacists’ patient care activities. In addition, a presentation to educate third-party payers about MTM was developed to support pharmacists’ marketing activities.

Initiation of an MTM practice-based research network (PBRN). APhA-APRS worked with the APhA Foundation and the American Association of Colleges of Pharmacy to create a PBRN utilizing community pharmacy residency sites. This initiative will study how to form a successful PBRN and will gather data on MTM practices.
APhA’s Advocacy Allows Pharmacists to Shine

APhA is active at many levels to help guide development of laws and regulations that allow pharmacists to serve the needs of their patients both in traditional pharmacy roles and emerging patient care activities. APhA’s advocacy team works with Members of Congress as well as various federal agencies such as CMS and FDA on a wide range of issues that affect pharmacists. In many instances, APhA has collaborated with other national pharmacy organizations to send a unified message on national pharmacy interests.

**APhA Advocacy Efforts Resulted in Many Notable Achievements**

- Working with lawmakers on Medicare Part D revisions to implement several provisions that affect pharmacy.
- Securing clarification to smooth implementation of tamper-resistant prescription requirements for Medicaid prescriptions.
- Continuing expansion of pharmacists’ immunization authority—pharmacists can now immunize in 49 states.
- Protecting compounding activities from federal efforts that could have severely curtailed this important aspect of pharmacy practice.
- Securing CMS extension of a regulation that allows faxed prescriptions.
- Ensuring that pharmacists’ needs are addressed during the development of e-prescribing and electronic health record initiatives.
- Supporting passage of two laws to promote pain management.
- Maintaining efforts to secure payment for pharmacists through Medicare Part B.
- Working with the Food and Drug Administration (FDA) to ensure risk management programs are workable for pharmacists.

**APhA Conducted Extensive Outreach to Members of Congress and Other Policy Makers**

APhA distributed a resource titled Pharmacists and the Health Care Puzzle—Improving Medication Use and Reducing Health Care Costs to Members of Congress.

As part of APhA’s efforts with the Alliance for Pharmaceutical Care,

**Be an Advocacy Star**

APhA is looking for volunteers who are interested in serving as advocates in the new Key Contacts Network. In this role, pharmacists will be part of a grassroots network that advocates for pharmacists’ interests in the health care reform debate. Key contacts will receive training and learn to cultivate relationships with their Members of Congress and their staff. For more information on this opportunity visit pharmacist.com/keycontact.

Congressman Berry meets with Winnie Landis, APhA Immediate Past President, and APhA Senior Vice President Harry Hagel to acknowledge American Pharmacists Month.
pharmacists provided medication reviews at the 2008 National Conference of State Legislatures. This exhibit was instrumental in helping to educate state lawmakers about the capabilities of pharmacists to improve medication use.

**Stimulating Grassroots Advocacy**

Throughout the year, APhA kept its members apprised of new developments and stimulated grassroots advocacy to support key initiatives, using a number of mechanisms such as biweekly legislative-regulatory updates, which were e-mailed to all APhA members to keep them informed of important issues affecting the profession.

Fourteen APhA Action Alerts were e-mailed to members to encourage grassroots advocacy efforts. As a result of these alerts, 11,610 e-mails were sent to Members of Congress.

APhA launched the new Key Contacts Network, with over 300 pharmacists participating. This network supports grassroots efforts by APhA members to communicate with their Members of Congress about issues of importance to the profession of pharmacy.

**Looking to the Future**

APhA has been looking to the future to ensure that pharmacy’s value is maximized in anticipated health care reform efforts.

For example, APhA co-chaired a stakeholder group of national pharmacy organizations to facilitate pharmacy speaking with one voice. One of the group’s first successes was the development of pharmacy principles for health care reform.

These principles call for health care reform to address:

- **Quality and Safety**—including coverage for pharmacist-provided patient care services in public and private health care programs, and appropriate compensation to pharmacists for these services.
- **Access**—including ensuring patient access to medications and pharmacists’ services, allowing for patient choice, providing appropriate product reimbursement, and limiting hurdles to generic substitution.
- **Health Information Technology**—providing pharmacists with electronic access to patient health care information and enabling pharmacists to incorporate patient information into an electronic health record.

During 2008, APhA staff met with Congressional leaders with influence over health policy, including Senators Kennedy and Baucus, as well as members of President Obama’s transition team to discuss the topic of health care reform.

In addition, APhA ran advertisements in *Roll Call*, a leading newspaper of Capitol Hill, designed to educate Members of Congress that clinical services provided by pharmacists improve patient outcomes and reduce overall health care costs.

The APhA-ASP National Executive Committee visited Members of Congress to discuss important issues surrounding the profession of pharmacy.

For a comprehensive review of the issues addressed by APhA as well as updates on health care reform efforts visit the Government Affairs tab at pharmacist.com.

**Project Destiny**

This partnership among APhA, NACDS, and the National Community Pharmacists Association was aimed to facilitate change in business models of community pharmacy to maximize the value of the pharmacist.

- In 2008, the project released a comprehensive report detailing the results of a wide-ranging environmental scan. These results confirmed that there is a significant unmet consumer need for assistance managing medication therapy, and pharmacists are well positioned to fill this need.
- The full report is available to APhA members on pharmacist.com at the MTM Resource Center.
- Stakeholders can utilize these results to develop a replicable, scalable, measurable, and economically viable business model for community pharmacy.
APhA fosters pharmacists at all stages of their education and development, beginning with programs targeted to high school students, continuing with support for students enrolled in pharmacy school, and providing career support through education and activities for residents, new practitioners, and more seasoned pharmacists.

In 2008, APhA adopted the Accreditation Council for Pharmacy Education’s changes to continuing education programs and revamped activities to ensure that the Association continues to meet the advanced training needs of pharmacists who aim to be at the forefront of current practice.

APhA has a comprehensive, diverse, robust line of educational offerings and additional resource materials that reached over 100,000 pharmacists every month in 2008.

Live Meetings
Three of APhA’s largest educational meetings were APhA2008, the Self-Care Institute, and the Joint Forces Pharmacy Seminar. APhA2008—APhA’s Annual Meeting & Exposition shared the latest trends and best practices in pharmacy with more than 7,000 pharmacy professionals from every practice setting, including chain, independent, hospital, federal, long-term care, managed care, and nuclear pharmacy.

Self-Care Institute—Pharmacy faculty from around the country were brought together to discuss the latest information on self-care therapeutics and educational strategies.

Joint Forces Pharmacy Seminar—This annual event for the Army, Navy, Air Force, and Coast Guard pharmacy community explored military pharmacy issues.

Certificate Training Programs
Over 18,000 participants completed APhA’s immunization certificate training program in 2008, adding to the ranks of immunizing pharmacists—now at 60,000—who may administer vaccines in 49 of the 50 states.

Nearly 900 pharmacists completed the MTM certificate training program—preparing pharmacists for the future of pharmacy—exceeding the annual goal of 500 participants.

Other certificate training programs developed by APhA include those for diabetes care, lipid management, and self-care therapeutics. These comprehensive educational activities have provided hundreds of participants with the information needed to grow their practices.
Developing the Next Generation of Pharmacists

At the student pharmacist level, programming includes leadership and professional development activities that facilitate students’ transitions to become effective practitioners. Students from around the country continue to be a vibrant and involved segment of APhA membership. For example, participation in the National Patient Counseling Competition, held during APhA’s 2008 Annual Meeting, represented 100% of the nation’s schools/colleges of pharmacy.

This sampling highlights the breadth of student pharmacist leadership and professional development efforts in 2008:

★ Year-round programming related to the APhA-ASP national president’s theme: “It Starts With One: Empowering Student Pharmacists as Agents of Change.”
★ The APhA-ASP One Vote Campaign, which encouraged students to become politically involved.
★ The APhA Summer Leadership Institute, which brought together 165 student leaders and chapter advisors for advanced professional development and leadership training.
★ Eight APhA-ASP Midyear Regional Meetings (MRMs). A record number of 2,154 attendees participated in professional education sessions on navigating the pharmacy residency process, patient counseling, policy development, career information, chapter leadership development, international programming, and networking opportunities.
★ The APhA-ASP Leadership Training Series was held at the MRMs. This year’s topic focused on conflict management. The meetings served as forums for discussions of common interest and informed APhA-ASP members of the business and activities of APhA, the Academy of Student Pharmacists, and the profession.
★ Patient care projects that impacted the lives of thousands of patients, including:
  ★ Operation Diabetes—6,487 students screened 25,958 patients.
  ★ Operation Immunization—5,863 students immunized 116,106 patients.
  ★ Heartburn Awareness Challenge—2,391 students provided clinical services to 15,631 patients.

Additional Educational Offerings

Several therapeutic and practice development continuing pharmacy education activities were added to APhA’s vast online professional education offerings in 2008, including:

★ Pharmacy-based immunization Webinar series.
★ Pharmacy Law Matters, a review for members only.
★ MTM-focused monographs, designed to both guide pharmacists in developing MTM programs and illustrate the management of disease states within an MTM framework. Nine monographs are currently available, and have been completed for credit by over 3,400 pharmacists.

Go to pharmacist.com/education for a complete listing of activities available for continuing pharmacy education credit.

New Practitioner Development Programs

In 2008, APhA offered robust programs through the New Practitioner Network, designed to support recent graduates with the transition from student pharmacist to practicing pharmacist by providing:

★ Opportunities to achieve career goals while maintaining a balance between work and home life.
★ Educational offerings and guidance for staying abreast of ever-changing pharmacy practice information.

BPS, an autonomous certification agency of APhA, was engaged in many activities to advance the practice of pharmacy.

★ On its national test day, October 4, BPS administered specialty certification examinations in its five current specialties—Nuclear Pharmacy, Nutrition Support Pharmacy, Oncology Pharmacy, Pharmacotherapy, and Psychiatric Pharmacy—to a record number of 2,016 candidates at 45 sites worldwide, compared with 1,650 candidates in 2007.

★ Career development and employment resources.

**The Board of Pharmaceutical Specialties (BPS)**

★ BPS conducted workshops for its five specialty groups to make important exam changes to maintain currency of the BPS certification process.
★ APhA teamed with the American College of Clinical Pharmacy and the American Society of Health-System Pharmacists to submit a petition requesting BPS recognition of Ambulatory Care Pharmacy Practice as a specialty.
★ BPS initiated the accreditation process with the National Commission for Certifying Agencies, to secure its position as a premier provider of certification in the health care arena.
APhA Creates Connections for Pharmacists

APhA engaged in numerous programs throughout the year to showcase the value that pharmacists provide and create communication channels for education activities. Several innovative communications activities were targeted to patients, pharmacists, policy makers, and other stakeholders to emphasize the crucial role that pharmacists can play in patients’ health.

Connecting Pharmacists With the Public
APhA media outreach initiatives have generated public support and recognition of the pharmacist’s value. In addition to “Know Your Medicine, Know Your Pharmacist” messaging, APhA has collaborated with several organizations to help educate patients about how to use medications wisely.

Among its communications projects, APhA partnered with the Institute for Safe Medication Practices and the Community Pharmacy Foundation to launch a consumer education campaign “America’s Medicine Cabinet: Use Medicines Safely.”

APhA’s external communications efforts resulted in placement of more than 1,000 media mentions, including print, online, and broadcast, for a cumulative 400 million impressions. These media impressions, along with other outreach initiatives, help position pharmacists as the health care professionals responsible for overseeing medication use.

APhA maintained a robust Media Advisors Network, composed of pharmacists around the country who respond to inquiries from hundreds of news outlets worldwide. To support the media advisors, APhA created a media tips handbook and provided broadcast media training to 30 advisors at the Media Advisors Luncheon at the APhA 2008 Annual Meeting. APhA staff and media advisors responded to over 100 calls from the media in 2008. Interviews were given to numerous national outlets.

Connecting Within the Profession

Social Networking
In 2008, APhA greatly expanded its presence in the world of electronic social networking. APhA now maintains a variety of electronic networking services, including an extensive web site at pharmacist.com, which offers numerous resources, as well as e-communities and listserves. In addition, APhA has established APhA member groups on Facebook and Linked-In as a modern and efficient approach to receive and disseminate information.

Awards Programs
The APhA Awards and Honors Program is the profession’s most comprehensive recognition program. Each year, APhA
recognizes outstanding individuals, organizations, and schools/colleges of pharmacy for their contributions to advancing the profession of pharmacy. In 2008, APhA recognized over 70 pharmacists, pharmaceutical scientists, and student pharmacists who have had a significant impact on the profession and their community.

Furthermore, APhA announced that John A. Gans, PharmD, will be awarded the 2009 Remington Honor Medal, the pharmacy profession’s highest honor administered by APhA, which recognizes distinguished service on behalf of American pharmacy.

**Publishing**

In addition to the continuing pharmacy education materials, APhA publishes an array of resources to support and connect pharmacists, and remains a large publisher in pharmacy. In 2008, APhA’s robust line of publications included:

- **Pharmacy Today**
- **Journal of the American Pharmacists Association**
- **Journal of Pharmaceutical Sciences**
- **Student Pharmacist**
- **Transitions** (newsletter exclusively for members of the APhA New Practitioner Network)
- **Electronic newsletters**
- **APhA DrugInfoLine**
- **Several new additions to the APhA bookstore, including two new MTM-focused books:**
  - **100 MTM Tips for the Pharmacist**
  - **The Pharmacist's Guide to Compensation for MTM Services**

**Connecting Pharmacists With Underserved Populations**

**Pharmacy Services Support Center (PSSC)**

In 2008, APhA’s PSSC carried on with successful operation of the 340B Drug Pricing Program Call Center and Technical Assistance contract with the Department of Health and Human Services (DHHS), Health Resources and Services Administration (HRSA), Healthcare Systems Bureau, Office of Pharmacy Affairs. Through this initiative, APhA has been instrumental in supporting safety-net providers that supply underserved patients with access to medications at more affordable prices and increasing clinical pharmacy services that result in improved quality of care.

- Pharmacist participation in the 340B Drug Pricing Program has increased dramatically since the inception of the PSSC.
- APhA provided 340B impact policy analysis in several areas including Medicare Part D, durable medical equipment, drug disposal, and other Federal Register notices.
- Technical assistance, provided to over 125 340B-covered entities, focused on contract pharmacy services, formulary management, financial analysis, and guidance on clinical pharmacy services to improve patient safety and quality of care.
- APhA’s 340B call center responded to over 3,000 inquiries regarding the 340B Drug Pricing Program in 2008.

**Patient Safety and Clinical Pharmacy Services Collaborative (PSPC)**

The mission of the PSPC, an HRSA patient safety program initiated in 2007, is to ensure that patient care delivered by safety-net organizations becomes the safest and best in the nation. APhA has provided leadership and support to HRSA to maximize the value provided by pharmacists in this program. The goals of PSPC are to improve patient health outcomes, improve patient safety, and increase cost-effective clinical pharmacy services.

- APhA provided education to HRSA on the benefits of pharmacists’ clinical services and the role of the pharmacist as an integral part of an interdisciplinary health care team.
- APhA conducted a survey on the resources it provided to the PSPC teams and investigated what additional support APhA could provide to the teams.
- APhA is part of the Leadership Coordinating Council that provides guidance and resources for the PSPC, and developed a national learning conference for the program. Many of the consultants for the PSPC have been a part of the PSSC leadership or are current PSSC leaders recruited and trained by APhA.
Your Professional Association

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APhA recognizes the many leaders who dedicated their time and energy to guide the Association in 2008.

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Visibility

Re-emerging as a Beacon on the National Mall

APhA’s headquarters is a symbol of American pharmacy’s rich heritage and significance to health care at one of the most prestigious locations in the country. The Association’s landmark building has undergone a complete renovation, and an innovative six-story structure has replaced the previous annexed office building. APhA is prepared to return to this location in Spring 2009.

Features of the renovated headquarters include preservation of several elements of the historic building, which contains over 150 years of APhA history.

A substantial portion of the original building is designated as commemorative space, including tributes to many historic figures in pharmacy.

Environmental Stewardship

APhA is doing its part to create a greener future and is on track to achieve gold status under the U.S. Green Building Council’s Leadership in Energy and Environmental Design (LEED) rating system. This nationally recognized certification addresses virtually every aspect of building design and operations, including water efficiency, energy, atmosphere, and materials. For example, APhA’s new building is designed to be 25% more energy efficient than standard office buildings.

As an expression of the commitment of APhA to the environment, the sustainability of the new building symbolizes pharmacists’ commitment to transforming the health care system to make it more sustainable.

Other environmental efforts include:

★ Extensive recycling activities at APhA headquarters.

★ The SMARxT Disposal partnership with the U.S. Fish and Wildlife Service. This campaign is designed to educate the public and health professionals regarding proper means of medication disposal and prevent trace levels of medications reaching waterways.

★ Options for members to receive numerous APhA publications and program materials electronically.

★ APhA is committed to ensuring the environmental sustainability of our operations to maintain a healthy foundation for future generations.

★ The walls of the Reception Gallery in the new headquarters will be adorned with Robert Thom’s Great Moments in Pharmacy, a collection of paintings depicting a comprehensive history of pharmacy, which was gifted by Pfizer, Inc.

★ The Awards Gallery, made possible by Schering-Plough, will honor individuals with significant achievements in the art and science of pharmacy.
The Ernest Mario Rotunda will be enhanced by the addition of two sculptures representing the Pharmacist Code of Ethics.

The new state-of-the-art building will house the Federal Pharmacy Conference Room, the Joe Williams Library, and the Pulido-Walker Board Room.

The Procter & Gamble Media Center will be used for various APhA communications activities such as media interviews, video production, and news conferences.

A stunning terrace atop the sixth floor will accommodate almost 700 people while providing a spectacular view of the National Mall.

The new building has been partially financed through a joint fundraising effort with the APhA Foundation’s Bringing Your Medicines to Life capital campaign, which had raised $8.8 million at the end of 2008. These funds are also being used to support the Knowlton Center for Pharmacist-Based Health Solutions at the APhA Foundation.

The Knowlton Center creates programs that will cultivate leadership within the pharmacy profession, and develop programs, tools, and projects to advance the appropriate use of medications.

The Bringing Your Medicines to Life capital campaign will continue in 2009; tax-deductible gifting and naming opportunities remain. For more information, visit homeofpharmacy.org.

More Changes at APhA Headquarters

In early 2008, John A. Gans, PharmD, announced his plans to step down from his position as executive vice president and CEO of APhA after nearly 20 years of service to the organization. Following a comprehensive and meticulous search process, APhA’s Board of Trustees announced Thomas E. Menighan, RPh, MBA, as successor in this key role. Menighan brings a broad knowledge of the pharmacy profession and substantial experience as part of APhA’s leadership with him to this position. He possesses a strong understanding of the opportunities and challenges facing both the Association and the profession. Menighan has begun his transition as APhA CEO-designate during the first quarter of 2009 and will assume the position of CEO on July 1.

In the Spotlight: American Pharmacists Month Recognized by Congress

October was formally recognized as American Pharmacists Month (APhM) by Congress, when the U.S. House of Representatives voted unanimously to enact House Resolution 1437 on September 27, 2008. The resolution celebrates the contribution of pharmacists to America’s health and promotes patient awareness of proper medication use by encouraging all Americans to “Know Your Medicine, Know Your Pharmacist.” With this resolution, APhA sought to draw attention to the value of pharmacist services as the debate begins on health care reform. APhA orchestrated several other efforts to promote pharmacists during October 2008.

★ Each week during October, APhA’s multifaceted communications campaign focused on a different theme to spotlight the array of services pharmacists provide, including MTM, and kept the media informed of pharmacists’ activities throughout the month.

★ Student pharmacists kicked off APhM festivities with appearances at CBS’s The Early Show, ABC’s Good Morning America, and Fox & Friends. The media campaign also included a radio media tour and media briefings for eight major publications in New York City.

★ APhA provided ongoing support of outreach and initiatives to encourage patients to develop relationships with their pharmacists.